Finding	Recommendation (s)	Management Response as of January 20, 2017	Management Response as of July 20, 2017	Anticipated Completion Date & Contact
Service Source did	We recommend that Service	Relative to the initial finding, not		
not meet all required	Source enhance its processes	meeting the number of pre-	Relative to the first point,	Steve Palumbo
yearly deliverables.	to ensure they meet all	eligibility determinations, I have	performance deliverables	Tina Herzik
	deliverable requirements.	the following comments, some	are different across several	1/1/18
		of which we have discussed.	contracts. As per WIOA the	
		There exists a significant issue	performance indicators will	
		with DVR performance reports	change, along with the DVR	
		wherein the final PBPB reports	RSA 911 report to our	
		we use to reconcile contractual	federal partners. This will	
		numbers to not match a number	probably clarify some of the	
		of other reports the system	discrepancies in reporting.	
		generates, nor do they match the	We are also addressing	
		numbers that the DVR	through negotiations some	
		Counselor Analysts document	of the staffing issues which	
		every month relative to	will rectify some of these	
		performance. I have discussed	problems. Negotiations are	
		this with the DVR leadership and	on-going at this time.	
		one suggestion is that moving	Through quality review we	
		forward we begin to use the	have also addressed some of	
		analyst reports as they have	the timeframe parameters	
		definitively signed off on the	which have improved; this	
		work performed. Region 20A is	is on-going.	
		a very large unit and we missed		
		by only 24, having 11 counselor		
		FTE's and a significantly large		

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		goal Region 8H is a different		
		matter as the restructuring of the		
		unit responsibilities by the then		
		Area Director had a deleterious		
		effect on our case sizes and		
		therefore performance, however		
		we have renegotiated some of		
		our responsibilities in the region		
		and in calendar year 2016 we		
		have met the pre-eligibility goal.		
		We did miss our goal for pre-		
		eligibility compliance within 60		
		days in Region 23L, however		
		there are mitigating		
		circumstances in this region.		
		This region does not have a		
		DVR Counselor Analyst on site,		
		nor are we staffed for a		
		supervisory position which		
		necessarily slows down the		
		review process. I will address		
		this during our next contract		
		negotiating session as well as		
		with the DVR. As noted in your		
		report the number and		

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		percentage of gainful		
		employment was waived as a		
		result of changing DVR		
		priorities. We are continually		
		monitoring our processes and we		
		certainly need to come to an		
		agreement with the DVR as to		
		which numbers are the most		
		reliable and accurate. Too,		
		where there are inequities		
		relative to our meeting certain		
		goals, these need to be addressed		
		and discussed with the DVR. In		
		regions where timeframes were		
		not met ServiceSource needs to		
		review our own alert parameters		
		to managers to more effectively		
		manage these outcomes.		
		Significant to the 90 day IPE		
		goals that were missed, in the		
		regions where we currently		
		operate the DVR also did not		
		meet this goal. In several		
		regions we were only off by 2-3		
		percentage points and surpassed		

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		the DVR area average performance. This measure is extremely difficult to track on a regional and monthly basis and we are dependent on DVR reports which come out monthly. Too, the RIMS system does not asterisk an appropriate waiver as it does for 60-day acceptance waivers, so there is a question of how the compliance count calculates. Additionally, we cannot track individual employee compliance as the system does not report on this, so it is not possible to initiate corrective action on those individuals who are most deficient in this area in the unit. This is definitively an issue where we will ask to have this measure removed from our contract in our upcoming negotiations.		

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Service Source did not meet all required monthly deliverables and did not provide justification for all unmet monthly deliverables.	We recommend that Service Source enhance its processes to ensure they meet all deliverable requirements, and an appropriate justification and a plan for meeting the requirement in subsequent months is included when they do not meet deliverable requirements.	This finding indicated there was several instances where we did not report on all required monthly minimums with an explanation. We have three sets of eyes looking at these reports on a monthly basis who are involved in the reporting process and in most instances when this occurred the error was caught well before any billing was submitted. I myself will be more diligent in this area as I am responsible for generating the response. In a number of regions, the monthly was unmet but the annual goal was ultimately met. Often when the	WE have been more diligent in reporting on a monthly basis and it is rare when a reporting item is missed. These are however picked up during the monthly billing reports. The monthly minimums are also looked at from the perspective of annual achievement; in some cases the monthly is unmet but we are ahead on the annual goal. Some of the DVR deliverables in the various	
		monthly minimum is unmet I review performance to date to ensure that we are not falling behind on the annual goal. We do address the issue but can include more detail in the future if required. Not all goals	contracts are no longer a priority for the DVR; some are no longer measured, such as 60 day acceptance compliance. These issues will be addressed in contract negotiations, which are in	

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		currently in the contracts are	progress.	
		reasonable due to the changing		
		nature of VR. We could not		
		anticipate the need to		
		immediately close cases		
		negatively that were not		
		currently active due to the DVR		
		needing a more accurate		
		assessment of their budgetary		
		needs. Order of selection was		
		another variable. The new RSA		
		requirement to serve transitional		
		youth with pre-employment		
		services and 504 students is a		
		federal mandate, however these		
		cases will take a significant		
		effort on the part of my staff		
		with no anticipated outcomes.		
		These issues and others will be a		
		focal point of negotiations to try		
		and attain more equity in the		
		outcomes so that we may		
		reasonably achieve all required		
		outcomes. We will again also		
		review our own internal review		

Finding	Recommendation(s)	Management Response as of January 20, 2017	Management Response as of July 20, 2017	Anticipated Completion Date & Contact
		process to reviews areas where we might improve.		

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Service Source did not meet all required yearly deliverables.	We recommend DVR review the requirements for subsequent contracts to ensure that the deliverable amounts are achievable.	DVR and Service Source will be developing new contracts within the next six (6) months. DVR will ensure that the deliverable amounts are achievable.	The Workforce Innovation and Opportunity Act (WIOA) has established six primary indicators of performance. Once the new performance measures are completed, DVR will be able to	9/30/2017 Amanda Ulmer (850) 245-3372 Jennifer Ellingsen (850) 245-7004
			incorporate these measures into a new contract that will provide more achievable deliverables, which also align with DVR's new primary goals.	
DVR omitted a penalty from Amendment #1,	We recommend DVR improve their amendment review process to ensure all	DVR and Service Source will be developing new contracts within the next six (6) months. Desk	Review process - Completed	Complete
Contract #14-135.	contractual requirements, penalties, and deliverables are accurately included in amendments prior to approval and execution. We also recommend DVR ensure the appropriate penalties are	procedures and monitoring tools will be created to improve the amendment review process. The new contracts will include the appropriate financial consequences as needed.	Contract rewrite – 9/30/17	9/30/2017 Amanda Ulmer (850) 245-3372 Jennifer Ellingsen (850) 245-7004

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	included in all future contracts.			
DVR calculated penalties inaccurately.	We recommend DVR implement a review process to ensure they calculate penalties correctly and in compliance with contractual requirements.	DVR will develop a process of checks and balances to ensure all penalties, if applicable, are calculated correctly.	Complete	Amanda Ulmer (850) 245-3372 Jennifer Ellingsen (850) 245-7004
Service Source did not meet all required monthly deliverables and did not provide justification for all unmet monthly deliverables.	We recommend that DVR review all submitted invoices to ensure Service Source meets all monthly deliverable requirements, and if they are not met, an appropriate justification is included with a plan for meeting the requirement in subsequent months.	Desk procedures and monitoring tools have been created, and will be revised as needed to ensure that Service Source is in compliance with the monthly deliverable requirement as required by contract.	Complete	Amanda Ulmer (850) 245-3372 Jennifer Ellingsen (850) 245-7004
DVR did not enforce	We recommend DVR ensure	Desk procedures and monitoring	The Contract Manager is	Complete

Finding	Recommendation(s)	Management Response as of January 20, 2017	Management Response as of July 20, 2017	Anticipated Completion Date & Contact
the requirement for Service source to submit quarterly budget reconciliations.	Service Source submits quarterly budget reconciliations. We also recommend DVR review the reconciliations to ensure expenditures are in accordance with the contractual requirements.	tools have been created, and will be revised as needed to ensure that DVR is requiring quarterly budget reconciliations as required by contract.	requiring quarterly budget reconciliations and follows up with the contractor each quarter.	Amanda Ulmer (850) 245-3372 Jennifer Ellingsen (850) 245-7004