# STATE BOARD OF EDUCATI ON <br> Update <br> March 18, 2014 

SUBJ ECT: Digital Learning

## PROPOSED BOARD ACTION

N/A

## AUTHORITY FOR STATE BOARD ACTION

N/A

## EXECUTIVE SUMMARY

An update will be provided on the district and school infrastructure as it aligns with the digital learning goals. An updated Gantt chart of the digital learning plan will also be presented.

Supporting Documentation I ncluded: Digital Learning Update Presentation
Facilitator/ Presenter: Ron Nieto, Deputy Commissioner of Technology and Innovation

## Klonida Department iof

## Digital Learning Update

Florida State Board of Education
March 2014

## Digital Learning

The goal of digital learning is to improve districts' overall student learning.

The method to accomplishing this goal is by ensuring districts have the appropriate:

- Bandwidth and Security
- Network and wireless components
- Devices
- Professional development
- Digital instruction
- Accommodations for students with disabilities
- Assessments


## Digital Learning 2014-15

- Digital Learning Plans completed by districts
- Plans are approved


## Implement

- Districts implement digital learning plans
- DOE provides digital learning support


## Plan

- Technology Readiness Inventory completed twice a year
- Review outcomes of digital learning plan


## Measure

## Digital Learning Research

## Keys for Success

1. Intervention Classes included in technology integration
2. Change management leadership by principal
3. Online collaboration for students
4. Core Subjects
5. Online formative assessments
6. Student-Computer ratio
7. Virtual field trips
8. Search engines
9. Principal training
*Project RED (ProjectRed.org) conducted the first and only national study of education technology to focus on student achievement and financial implicatipns.

## Digital Learning -

## Bandwidth and Security

New FIRN Bundled Secure Internet Service for Districts

- Reduces monthly cost for district internet and adds security features
- District costs are estimated based on 100 mb per 1,000 FTE bandwidth standard
- After E-Rate*, the annual out-of-pocket cost for all districts would be $\$ \mathbf{1 3 . 9}$ million
*Based on 2013 E -rate district discount and assuming


## Digital Learning Bandwidth and Infrastructure

Please see the detailed FIRN bundled price handout.

## Current Status of Wireless Classrooms

$70 \%$ of classrooms statewide meet the 2013 wireless standard


Source: Fall 2013 Technology Readiness Inventory

## Current Status of Digital Learning Devices

- 269,320 Mobile Computers meeting specifications (average of 86 mobile computers per school)
- 66,116 Large Screen Tablets meeting specifications (average of 21 large screen tablets per school)
- 582,600 desktops meeting specifications statewide (average of 187 desktops per school)


## Digital Learning - Professional Development

- Revisions underway on the TRI questions to improve accuracy of measuring district and school professional development related to digital learning
- Cost estimation unknown at this time

Digital Learning -
Accommodations for Students with Disabilities

- Revisions underway on the TRI questions to improve accuracy of measuring district and school accommodations related to digital learning
- Cost estimation unknown at this time


## Digital Learning - Digital Instruction

- \$165 Million was allocated in 2013-14 for Instructional Materials
- School districts must
- Purchase a major tool of instruction in the core courses of mathematics, science, social studies, language arts, reading, and literature within 3 years of adoption (s.1006.40(2), F.S)
- Requisition adopted materials from a publisher's depository
- $50 \%$ of the annual allocation must be used on digital or electronic state-adopted materials beginning in 2015-16 (s.1006.40(3)(a), F.S.)
- Districts have flexibility on remaining 50\% of funds (s.1006.40(3)(b), F.S.)


## Digital Learning - Digital Instruction

Districts implementing their own adoption program per s. 1006.283, F.S., will be exempt from these requirements (s.1006.40(3)(a), F.S), except that they must use at least 50\% of the annual allocation on digital or electronic materials which align to state standards.

School districts may carry forward unexpended funds (s.1006.40(7), F.S) and after March $1^{\text {st, }}$, if statutory requirements have been met, can purchase hardware for student instruction (s.1011.62(6)(b)5, F.S.).

# Technology Readiness Inventory Fall 2013 - District Report 



Pam Stewart
Commissioner of Education

| Internet Service Provider |  |  | Number of <br> Wireless Access <br> Points (WAPs) <br> used in a <br> classroom setting | Percent of <br> Classrooms <br> meeting <br> wireless <br> specifications |  |
| :---: | :--- | :--- | :--- | :--- | :--- |
| Primary | Mbps | Secondary | Mbps | 611.00 | $88 \%$ |
| GRUCOM | 400 |  |  |  |  |
| School District Website |  |  |  |  |  |
| Not collected on inventory |  |  |  |  |  |


| District Wide Area Network (WAN) <br> Bandwidth Type | No wireless at all |
| :--- | :--- |
| District Technologies Supported by <br> WAN | - Streaming audio <br> - Streaming video <br> - Two-way teleconferencing <br> - Telecommunications (voice over IP) |
| Is District Area Network Owned or <br> Leased by district? | Leased |


| District Student Instructional Computers Meeting Device Specifications |  |
| :--- | :---: |
| Student Instructional Desktop Computers Meeting Specifications: | 7727 |
| Student Instructional Mobile Computers (laptops, netbooks, ultrabooks) Meeting Specifications: | 1084 |
| Grand Total of Computer Devices Meeting Specifications In All Schools: | 8811 |

District Overall Students per Instructional Computer Ratio that Meet Device Specifications:
3.09

Klozida Department of
$E D \mathbb{C}$

# Technology Readiness Inventory Fall 2013 - School Report 



Pam Stewart
Commissioner of Education

| Internet <br> Service <br> Provider | Number of Wireless Access <br> Points (WAPs) used in a <br> classroom setting | Percent of Classrooms <br> meeting wireless <br> specifications |
| :--- | :--- | :--- |
| -District Wide <br> Area Network <br> (WAN) | 46 | $100 \%$ |
| School Website |  |  |
| http://www.sbac.edu/pages/ACPS |  |  |

## 2013-2014 Technology Resource Inventory <br> Sandy Beach High School

| Final Student FTE Count | Total Classrooms |
| :---: | :---: |
| $\underline{1281.28}$ | 95 |


| Type of Bandwidth: Dedicated or <br> Shared | Dedicated |
| :--- | :---: |
| Internet Connection Type to District WAN and Speed in Mbps: |  |
| Fiber: | 100 |
| Copper: | 0 |
| Wireless: | 0 |
| Other: | 0 |


| Student Instructional Computers Meeting Device Specifications |  |
| :--- | :---: |
| Student Instructional Desktop Computers Meeting Specifications: | 527 |
| Student Instructional Mobile Computers (laptops, netbooks, ultrabooks) Meeting Specifications: | 300 |
| Grand Total of Computer Devices Meeting Specifications: |  |
|  | 827 |

## Students per Instructional Computer Ratio that Meet Device Specifications:

Students per Instructional Computer Ratio is based on the school's full-time equivalent student (FTE) calculation divided by the total student devices total

## Digital Learning Plan



## Digital Learning Plan (continued)



NEW FIRN BUNDLED SECURE INTERNET SERVICE COST COMPARISON

| District Number/Name |  | District <br> E-rate Discount | REQUESTED SOLUTION ( 100 mb per 1,000 FTE's) WITHOUT typical traffic aggregation |  |  |  |  |  |  |  |  |  | RECOMMENDED SOLUTION ( 100 mb per 1,000 FTE's) WITH typical traffic aggregation |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{\|c} \text { TOTAL } \\ \text { GB }^{121} \end{array}$ | Pricing for Secure Internet and Next Generation Security Bundle |  |  |  |  |  | Pricing for Secure Internet, Next Generation Security Bundle \& Optional Advanced Security Feature (ASF) Bundle |  |  | $\begin{aligned} & \text { TOTAL } \\ & \text { GB }^{(5)} \end{aligned}$ | Pricing for Secure Internet and Next Generation Security Bundle |  |  |  |  |  | Pricing for Secure Internet, Next Generation Security Bundle \& Optional Advanced Security Feature (ASF) Bundle |  |  |  |
|  |  | Monthly Cost using NEW Internet Rates | Monthly Cost Avoided Using New Pricing | $\left\{\begin{array}{c} \text { Projected } \\ \text { rate } \\ \text { Funding } \end{array}\right.$ | Monthly NG Security Cost | Total Monthly Out of Pocket Expense | Total Annual Out of Pocket Expense | Optional Monthly ASF Bundle Cost ${ }^{(4)}$ | Monthly Out of Pocket Expense | Annual Out of Pocket Expense | Monthly Cost using NEW Internet Rates \& Aggregation |  | Avoided Using New Pricing | $\left\lvert\, \begin{gathered} \text { Projected E } \\ \text { rate } \\ \text { Funding }^{(3)} \end{gathered}\right.$ | Monthly NG Security Cost | Total Monthly Out of Pocket Expense | Total Annual Out of Pocket Expense | Optional Monthly ASF Bundle Cost ${ }^{(4)}$ |  | Monthly Out of Pocket Expense | Annual Out of Pocket Expense |
| 01 | Alachua |  | 69\% | 3 | \$ 19,037.84 | \$20,753 | \$13,136.11 | \$ 6,836.10 | \$12,738 | \$152,853.96 | \$ 14,136.84 | \$26,875 | \$322,496 | 2 | \$ 11,638.82 | \$14,888 | \$8,031 | \$ 4,101.66 | \$7,710 | \$92,516.33 |  | 9,424.56 | \$17,134 | \$205,611 |
| 02 | Baker | 75\% | 1 | \$ 7,399.02 | \$5,864 | \$5,549 | \$ 2,734.44 | \$4,584 | \$55,010 | \$ ${ }^{\text {S }}$ 4,712.28 | \$9,296 | \$111,558 | 1 | \$ 7,399.02 | \$5,864 | \$5,549 | \$ 2,734.44 | \$4,584 | \$55,010 |  | \$ 4 4,712.28 | \$9,296 | \$111,558 |
| 03 | Bay | 72\% | 3 | \$ 19,037.84 | \$20,753 | \$13,707 | \$ 6,836.10 | \$12,167 | \$146,000 | 14,136.84 | \$26,304 | \$315,642 | 2 | 11,638.82 | \$14,888 | \$8,380 | \$ 4,101.66 | \$7,361 | \$88,326 |  | \$ 9,424.56 | \$16,785 | \$201,421 |
| 04 | Bradford | 84\% | 1 | \$ 7,399.02 | \$5,864 | \$6,215 | \$ 2,734.44 | \$3,918 | \$47,019 | 4,712.28 | \$8,331 | \$103,567 | 1 | 7,399.02 | \$5,864 | \$6,215 | \$ $2,734.44$ | \$3,918 | \$47,019 |  | \$ $4,712.28$ | \$8,631 | \$103,567 |
| 05 | Brevard | 64\% | 7 | \$ 28,328.62 | \$64,516 | \$18,130 | \$ 10,254.15 | \$20,452 | \$245,429 | 32,985.96 | \$53,438 | \$641,261 | 2 | 11,638.82 | \$14,888 | \$7,449 | \$ $4,101.66$ | \$8,292 | \$99,500 |  | \$ 9.424 .56 | \$17,716 | \$212,594 |
| 06 | Broward | 73\% | 28 | \$ 84,281.78 | \$287,095 | \$61,526 | \$ 31,446.05 | \$54,202 | \$650,426 | \$ 131,943.84 | \$186,146 | \$2,233,752 | 10 | \$ 24,277.07 | \$108,358 | \$17,722 | \$ 9,228.73 | \$15,784 | \$189,402 |  | \$ 47,122.80 | \$62,906 | \$754,876 |
| 07 | Calhoun | 83\% | 1 | \$ 7,399.02 | \$5,864 | \$6,141 | \$ 2,734.44 | \$3,992 | \$47,907 | \$ $4,712.28$ | \$8,705 | \$104,455 | 1 | \$ 7,399.02 | \$5,864 | \$6,141 | \$ $2,734.44$ | \$3,992 | \$47,907 |  | \$ 4,712.28 | \$8,705 | \$104,455 |
| 08 | Charlotte | 80\% | 2 | \$ 11,638.82 | \$14,888 | \$9,311 | \$ 4,101.66 | \$6,429 | \$77,153 | \$ 9,424.56 | \$15,854 | \$190,248 | 1 | 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 |  | \$ $4,712.28$ | \$8,927 | \$107,118 |
| 09 | Citrus | 78\% | 2 | \$ 11,638.82 | \$14,888 | \$9,078 | \$ 4,101.66 | \$6,662 | \$79,946 | \$ 9,424.56 | \$16,087 | \$193,041 | 1 | 7,399.02 | \$5,864 | \$5,771 | \$ 2,734.44 | \$4,362 | \$52,347 |  | \$ 4 4,712.28 | \$9,075 | \$108,894 |
| 10 | Clay | 60\% | 4 | \$ 23,277.64 | \$29,776 | \$13,967 | \$ 8,203.32 | \$17,514 | \$210,173 | \$ 18,849.12 | \$36,363 | \$436,362 | 2 | 11,638.82 | \$14,888 | \$6,983 | \$ $4,101.66$ | \$8,757 | \$105,086 |  | \$ 9,424.56 | \$18,182 | \$218,181 |
| 11 | Collier | 74\% | 5 | \$ 16,689.80 | \$49,628 | \$12,350 | \$ 6,152.49 | \$10,492 | \$125,902 | \$ 23,561.40 | \$34,053 | \$408,639 | 2 | 11,638.82 | \$14,888 | \$8,613 | \$ 4,101.66 | \$7,128 | \$85,533 |  | \$ 9,424.56 | \$16,552 | \$198,628 |
| 12 | Columbia | 82\% | 1 | \$ 7,399.02 | \$5,864 | \$6,067 | \$ 2,734.44 | \$4,066 | \$48,795 | 4,712.28 | \$8,779 | \$105,343 | 1 | \$ 7,399.02 | \$5,864 | \$6,067 | \$ 2,734.44 | \$4,066 | \$48,795 |  | \$ 4,712.28 | \$8,779 | \$105,343 |
| 13 | Dade | 84\% | 38 | \$ 108,558.85 | \$395,453 | \$91,189 | \$ 40,674.78 | \$58,044 | \$696,530 | \$ 179,066.64 | \$237,111 | \$2,845,330 | 12 | 35,915.89 | \$123,246 | \$30,169 | \$ 13,330.39 | \$19,077 | \$228,923 |  | \$ 56,547.36 | \$75,624 | \$907,492 |
| 14 | Desoto | 89\% | 1 | \$ 7,399.02 | \$5,864 | \$6,585 | \$ 2,734.44 | \$3,548 | \$42,580 | \$ $4.4,712.28$ | \$8,261 | \$99,127 | 1 | 7,399.02 | \$5,864 | \$6,585 | \$ 2,734.44 | \$3,548 | \$42,580 |  | \$ $4,712.28$ | \$8,261 | \$99,127 |
| 15 | Dixie | 87\% | 1 | \$ 7,399.02 | \$5,864 | \$6,437 | \$ 2,734.44 | \$3,696 | \$44,356 | \$ 4.712 .28 | \$8,409 | \$100,903 | 1 | 7,399.02 | \$5,864 | \$6,437 | \$ $2,734.44$ | \$3,996 | \$44,356 |  | \$ $4,712.28$ | \$8,409 | \$100,903 |
| 16 | Duval | 71\% | 12 | \$ 35,915.89 | \$123,246 | \$22,500 | \$ 13,330.39 | \$23,746 | \$284,952 | \$ 56,547.36 | \$80,293 | \$963,520 | 4 | 23,277.64 | \$29,776 | \$16,527 | \$ 8,203.32 | \$14,954 | \$179,446 |  | \$ 18,849.12 | \$33,803 | \$405,635 |
| 17 | Escambia | 78\% | 4 | \$ 23,277.64 | \$29,776 | \$18,157 | \$ 8,203.32 | \$13,324 | \$159,893 | \$ 18,849.12 | \$32,174 | \$386,082 | 2 | \$ 11,638.82 | \$14,888 | \$9,078 | \$ 4,101.66 | \$6,662 | \$79,946 |  | \$ $\quad 9,424.56$ | \$16,087 | \$193,041 |
| 18 | Flagler | 80\% | 2 | \$ 11,638.82 | \$14,888 | \$9,311 | \$ 4,101.66 | \$6,429 | \$77,153 | \$ 9,424.56 | \$15,854 | \$190,248 | 1 | \$ 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 |  | \$ 4,712.28 | \$8,927 | \$107,118 |
| 19 | Franklin | 88\% | 1 | \$ 7,399.02 | \$5,864 | \$6,511 | \$ 2,734.44 | \$3,622 | \$43,468 | \$ 4 4,712.28 | \$8,335 | \$100,015 | 1 | \$ 7,399.02 | \$5,864 | \$6,511 | \$ $2,734.44$ | \$3,622 | \$43,468 |  | \$ $4,712.28$ | \$8,335 | \$100,015 |
| 20 | Gadsden | 89\% | 1 | \$ 7 7,399.02 | \$5,864 | \$6,585 | \$ 2,734.44 | \$3,548 | \$42,580 | \$ 4 4,712.28 | \$8,261 | \$99,127 | 1 | 7,399.02 | \$5,864 | \$6,585 | \$ 2,734.44 | \$3,548 | \$42,580 |  | \$ $4,712.28$ | \$8,261 | \$99,127 |
| 21 | Gilchrist | 80\% | 1 | \$ 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 | \$ $4.4,712.28$ | \$8,927 | \$107,118 | 1 | 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 |  | \$ $4,7712.28$ | \$8,927 | \$107,118 |
| 22 | Glades | 67\% | 1 | \$ 7,399.02 | \$5,864 | \$4,957 | \$ 2,734.44 | \$5,176 | \$62,113 | \$ 4.712 .28 | \$9,888 | \$118,661 | 1 | \$ 7,399.02 | \$5,864 | \$4,957 | \$ 2,734.44 | \$5,176 | \$62,113 |  | \$ $4,712.28$ | \$9,888 | \$118,661 |
| 23 | Gulf | 77\% | 1 | \$ 7,399.02 | \$5,864 | \$5,697 | \$ 2,734.44 | \$4,436 | \$53,235 | \$ 4,712.28 | \$9,148 | \$109,782 | 1 | \$ 7,399.02 | \$5,864 | \$5,697 | \$ 2,734.44 | \$4,436 | \$53,235 |  | \$ $4,712.28$ | \$9,148 | \$109,782 |
| 24 | Hamilton | 89\% | 1 | \$ 7,399.02 | \$5,864 | \$6,585 | \$ 2,734.44 | \$3,548 | \$42,580 | \$ 4,712.28 | \$8,261 | \$99,127 | 1 | \$ 7,399.02 | \$5,864 | \$6,585 | \$ 2,734.44 | \$3,548 | \$42,580 |  | \$ $4,712.28$ | \$8,261 | \$99,127 |
| 25 | Hardee | 87\% | 1 | \$ 7,399.02 | \$5,864 | \$6,437 | \$ 2,734.44 | \$3,996 | \$44,356 | \$ 4 4,712.28 | \$8,409 | \$100,903 | 1 | \$ 7,399.02 | \$5,864 | \$6,437 | \$ 2,734.44 | \$3,996 | \$44,356 |  | \$ $4,7712.28$ | \$8,409 | \$100,903 |
| 26 | Hendry | 87\% | 1 | \$ 7,399.02 | \$5,864 | \$6,437 | \$ 2,734.44 | \$3,696 | \$44,356 | \$ 4.712 .28 | \$8,409 | \$100,903 | 1 | \$ 7,399.02 | \$5,864 | \$6,437 | \$ 2,734.44 | \$3,696 | \$44,356 |  | \$ $4,712.28$ | \$8,409 | \$100,903 |
| 27 | Hernando | 76\% | 3 | \$ 19,037.84 | \$20,753 | \$14,469 | \$ 6,836.10 | \$11,405 | \$136,862 | \$ 14,136.84 | \$25,542 | \$306,504 | 2 | 11,638.82 | \$14,888 | \$8,846 | \$ 4,101.66 | \$6,895 | \$82,740 |  | \$ 9,424.56 | \$16,320 | \$195,834 |
| 28 | Highlands | 84\% | 2 | \$ 11,638.82 | \$14,888 | \$9,777 | \$ 4,101.66 | \$5,964 | \$71,566 | \$ 9,424.56 | \$15,388 | \$184,661 | 1 | \$ 7,399.02 | \$5,864 | \$6,215 | \$ 2,734.44 | \$3,918 | \$47,019 |  | \$ $4,712.28$ | \$8,631 | \$103,567 |
| 29 | Hillsborough | 78\% | 22 | \$ 60,192.96 | \$231,603 | \$46,951 | \$ 22,559.12 | \$35,802 | \$429,619 | \$ 103,670.16 | \$139,472 | \$1,673,661 | 7 | \$ 28,328.62 | \$64,516 | \$22,096 | \$ $10,254.15$ | \$16,486 | \$197,837 |  | \$ 32,985.96 | \$49,472 | \$593,669 |
| 30 | Holmes | 80\% | 1 | \$ $7,399.02$ | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 | \$ ${ }^{\text {S }}$ 4,712.28 | \$8,927 | \$107,118 | 1 | \$ 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 |  | \$ $4,712.28$ | \$8,927 | \$107,118 |
| 31 | Indian River | 77\% | 2 | \$ 11,638.82 | \$14,888 | \$8,962 | \$ $4,101.66$ | \$6,779 | \$81,343 | \$ 9,424.56 | \$16,203 | \$194,438 | 1 | \$ 7,399.02 | \$5,864 | \$5,697 | \$ 2,734.44 | \$4,436 | \$53,235 |  | \$ $4,712.28$ | \$9,148 | \$109,782 |
| 32 | Jackson | 80\% | 1 | \$ 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 | \$ 4,712.28 | \$8,927 | \$107,118 | 1 | \$ 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 |  | \$ 4,712.28 | \$8,927 | \$107,118 |
| 33 | Jefferson | 90\% | 1 | \$ 7,399.02 | \$5,864 | \$6,659 | \$ 2,734.44 | \$3,474 | \$41,692 | \$ 4.712 .28 | \$8,187 | \$98,239 | 1 | \$ 7,399.02 | \$5,864 | \$6,659 | \$ 2,734.44 | \$3,474 | \$41,692 |  | \$ 4,712.28 | \$8,187 | \$98,239 |
| 34 | Lafayette | 80\% | 1 | \$ 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 | \$ 4.712 .28 | \$8,927 | \$107,118 | 1 | \$ 7,399.02 | \$5,864 | \$5,919 | 2,734.44 | \$4,214 | \$50,571 |  | \$ $4,712.28$ | \$8,927 | \$107,118 |
| 35 | Lake | 74\% | 4 | \$ 23,277.64 | \$29,776 | \$17,225 | \$ 8,203.32 | \$14,256 | \$171,066 | \$ 18,849.12 | \$33,105 | \$397,256 | 2 | \$ 11,638.82 | \$14,888 | \$8,613 | \$ 4,101.66 | \$7,128 | \$85,533 |  | \$ 9,424.56 | \$16,552 | \$198,628 |
| 36 | Lee | 79\% | 10 | \$ 24,277.07 | \$108,358 | \$19,179 | \$ 9,228.73 | \$14,327 | \$171,923 | \$ 47,122.80 | \$61,450 | \$737,397 | 3 | \$ 19,037.84 | \$20,753 | \$15,040 | \$ 6,836.10 | \$10,834 | \$130,009 |  | \$ 14,136.84 | \$24,971 | \$299,651 |
| 37 | Leon | 63\% | 4 | \$ 23,277.64 | \$29,776 | \$14,665 | \$ 8,203.32 | \$16,816 | \$201,793 | \$ 18,849.12 | \$35,665 | \$427,982 | 2 | \$ 11,638.82 | \$14,888 | \$7,332 | \$ 4,101.66 | \$8,408 | \$100,896 |  | \$ 9,424.56 | \$17,833 | \$213,991 |
| 38 | Levy | 84\% | 1 | \$ 7,399.02 | \$5,864 | \$6,215 | \$ 2,734.44 | \$3,918 | \$47,019 | \$ $4.4,712.28$ | \$8,631 | \$103,567 | 1 | \$ 7,399.02 | \$5,864 | \$6,215 | \$ 2,734.44 | \$3,918 | \$47,019 |  | \$ $4,712.28$ | \$8,631 | \$103,567 |
| 39 | Liberty | 74\% | 1 | \$ 7,399.02 | \$5,864 | \$5,475 | \$ 2,734.44 | \$4,658 | \$55,898 | \$ 4 4,712.28 | \$9,370 | \$112,446 | 1 | \$ 7,399.02 | \$5,864 | \$5,475 | \$ 2,734.44 | \$4,658 | \$55,898 |  | \$ $4,7712.28$ | \$9,370 | \$112,446 |
| 40 | Madison | 85\% | 1 | \$ 7,399.02 | \$5,864 | \$6,289 | \$ 2,734.44 | \$3,844 | \$46,132 | \$ $\quad 4.712 .28$ | \$8,557 | \$102,679 | 1 | \$ 7 7,399.02 | \$5,864 | \$6,289 | \$ 2,734.44 | \$3,844 | \$46,132 |  | \$ 4 4,712.28 | \$8,557 | \$102,679 |
| 41 | Manatee | 72\% | 5 | \$ 16,689.80 | \$49,628 | \$12,017 | \$ 6,152.49 | \$10,826 | \$129,908 | \$ 23,561.40 | \$34,387 | \$412,644 | 2 | \$ 11,638.82 | \$14,888 | \$8,380 | \$ 4,101.66 | \$7,361 | \$88,326 |  | \$ 9,424.56 | \$16,785 | \$201,421 |
| 42 | Marion | 81\% | 5 | \$ 16,689.80 | \$49,628 | \$13,519 | \$ 6,152.49 | \$9,324 | \$111,883 | \$ 23,561.40 | \$32,885 | \$394,619 | 2 | \$ 11,638.82 | \$14,888 | \$9,427 | \$ 4,101.66 | \$6,313 | \$75,756 |  | \$ 9,424.56 | \$15,738 | \$188,851 |
| 43 | Martin | 62\% | 2 | \$ 11,638.82 | \$14,888 | \$7,216 | \$ 4,101.66 | \$8,524 | \$102,293 | \$ 9,424.56 | \$17,949 | \$215,388 | 1 | \$ 7,399.02 | \$5,864 | \$4,587 | \$ 2,734.44 | \$5,546 | \$66,553 |  | \$ $4,712.28$ | \$10,258 | \$123,100 |

NEW FIRN BUNDLED SECURE INTERNET SERVICE COST COMPARISON

| District Number/Name |  | $\left\lvert\, \begin{gathered} \text { District } \\ \text { E-rate } \\ \text { Discount } \end{gathered}\right.$ | REQUESTED SOLUTION ( 100 mb per 1,000 FTE's) WITHOUT typical traffic aggregation |  |  |  |  |  |  |  |  |  | RECOMMENDED SOLUTION ( 100 mb per 1,000 FTE's) WITH typical traffic aggregation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{\|c\|c} \text { TOTAL } \\ \text { GB } \end{array}$ | Pricing for Secure Internet and Next Generation Security Bundle |  |  |  |  |  | Pricing for Secure Internet, Next Generation Security Bundle \& Optional Advanced Security Feature (ASF) Bundle |  |  | $\begin{gathered} \text { TOTAL } \\ \text { GB }^{(5)} \end{gathered}$ | Pricing for Secure Internet and Next Generation Security Bundle |  |  |  |  |  | Pricing for Secure Internet, Next Generation Security Bundle \& Optional Advanced Security Feature (ASF) Bundle |  |  |
|  |  | Monthly Cost using NEW Internet Rates | $\begin{gathered} \text { Monthly Cost } \\ \text { Avoided Using } \\ \text { New Pricing } \end{gathered}$ | $\left\{\begin{array}{c} \text { Projected E } \\ \text { rate } \\ \text { Funding } \end{array}\right.$ | Monthly NG Security Cost | Total Monthly Out of Pocket Expense | Total Annual Out of Pocket Expense | Optional Monthly ASF Bundle Cost ${ }^{(4)}$ | Monthly Out of Pocket Expense | Annual Out of Pocket Expense | Monthly Cost using NEW Internet Rates \& Aggregation |  | Monthly Cost Avoided Using New Pricing | $\left\lvert\, \begin{gathered} \text { Projected } \left.\begin{array}{c} \text { rate } \\ \text { runding } \end{array} \right\rvert\, \end{gathered}\right.$ | Monthly NG Security Cost | Total Monthly Out of Pocket Expense | Total Annual Out of Pocket Expense | Optional Monthly ASF Bundle Cost ${ }^{(4)}$ | Monthly Out of Pocket Expense | Annual Out of Pocket Expense |
| 44 | Monroe |  | 72\% | 1 | \$ 7,399.02 | \$5,864 | \$5,327 | \$ 2,734.44 | \$4,806 | \$57,674 | \$ 4,712.28 | \$9,518 | \$114,221 | 1 | \$ 7,399.02 | \$5,864 | \$5,327 | \$ 2,734.44 | \$4,806 | \$57,674 | \$ $4,712.28$ | \$9,518 | \$114,221 |
| 45 | Nassau | 67\% | 2 | \$ 11,638.82 | \$14,888 | \$7,798 | \$ $4,101.66$ | \$7,942 | \$95,310 | \$ 9,424.56 | \$17,367 | \$208,404 | 1 | \$ 7,399.02 | \$5,864 | \$4,957 | \$ 2,734.44 | \$5,176 | \$62,113 | \$ 4.712 .28 | \$9,888 | \$118,661 |
| 46 | Okaloosa | 61\% | 3 | \$ 19,037.84 | \$20,753 | \$11,613 | \$ 6,836.10 | \$14,261 | \$171,130 | \$ 14,136.84 | \$28,398 | \$340,772 | 2 | \$ 11,638.82 | \$14,888 | \$7,100 | \$ 4,101.66 | \$8,641 | \$103,690 | \$ 9,424.56 | \$18,065 | \$216,784 |
| 47 | Okeechobee | 86\% | 1 | \$ 7,399.02 | \$5,864 | \$6,363 | \$ 2,734.44 | \$3,770 | \$45,244 | \$ ${ }^{\text {S }}$ 4,712.28 | \$8,483 | \$101,791 | 1 | \$ 7,399.02 | \$5,864 | \$6,363 | \$ 2,734.44 | \$3,770 | \$45,244 | \$ 4.712 .28 | \$8,483 | \$101,791 |
| 48 | Orange | 76\% | 19 | \$ 64,244.51 | \$187,761 | \$48,826 | \$ 23,584.54 | \$39,003 | \$468,039 | \$ 89,533.32 | \$128,537 | \$1,542,439 | 6 | \$ 24,088.82 | \$55,492 | \$18,308 | \$ 8,886.93 | \$14,668 | \$176,019 | \$ 28,273.68 | \$42,942 | \$515,303 |
| 49 | Osceola | 82\% | 6 | \$ 24,088.82 | \$55,492 | \$19,753 | \$ 8,886.93 | \$13,223 | \$158,675 | \$ 28,273.68 | \$41,497 | \$497,959 | 2 | \$ 11,638.82 | \$14,888 | \$9,544 | \$ 4,101.66 | \$6,197 | \$74,360 | \$ 9,424.56 | \$15,621 | \$187,454 |
| 50 | Palm Beach | 70\% | 19 | \$ 64,244.51 | \$187,761 | \$44,971 | \$ $23,584.54$ | \$42,858 | \$514,295 | \$ 89,533.32 | \$132,391 | \$1,588,695 | 6 | \$ 24,088.82 | \$55,492 | \$16,862 | \$ 8,886.93 | \$16,114 | \$193,363 | \$ 28,273.68 | \$44,387 | \$532,647 |
| 51 | Pasco | 71\% | 7 | \$ 28,328.62 | \$64,516 | \$20,113 | \$ 10,254.15 | \$18,469 | \$221,633 | \$ 32,985.96 | \$51,455 | \$617,465 | 3 | \$ 19,037.84 | \$20,753 | \$13,517 | \$ 6,836.10 | \$12,357 | \$148,285 | \$ 14,136.84 | \$26,494 | \$317,927 |
| 52 | Pinellas | 71\% | 11 | \$ 31,676.09 | \$114,222 | \$22,490 | \$ 11,963.17 | \$21,149 | \$25,791 | \$ 51,835.08 | \$72,984 | \$875,812 | 4 | \$ 23,277.64 | \$29,776 | \$16,527 | \$ 8,203.32 | \$14,954 | \$179,446 | \$ 18,849.12 | \$33,803 | \$405,635 |
| 53 | Polk | 81\% | 10 | \$ 24,277.07 | \$108,358 | \$19,664 | \$ 9,228.73 | \$13,841 | \$166,096 | \$ 47,122.80 | \$60,964 | \$731,570 | 3 | \$ 19,037.84 | \$20,753 | \$15,421 | \$ 6,836.10 | \$10,453 | \$125,439 | \$ 14,136.84 | \$24,590 | \$295,082 |
| 54 | Putnam | 85\% | 2 | \$ 11,638.82 | \$14,888 | \$9,893 | \$ 4,101.66 | \$5,847 | \$70,170 | \$ 9,424.56 | \$15,272 | \$183,265 | 1 | \$ 7,399.02 | \$5,864 | \$6,289 | \$ $2,734.44$ | \$3,844 | \$46,132 | \$ 4,712.28 | \$8,557 | \$102,679 |
| 55 | Santa Rosa | 60\% | 4 | \$ 23,277.64 | \$29,776 | \$13,967 | \$ 8,203.32 | \$17,514 | \$210,173 | \$ 18,849.12 | \$36,363 | \$436,362 | 2 | \$ 11,638.82 | \$14,888 | \$6,983 | \$ 4,101.66 | \$8,757 | \$105,086 | \$ 9,424.56 | \$18,182 | \$218,181 |
| 56 | Sarasota | 69\% | 4 | \$ 23,277.64 | \$29,776 | \$16,062 | \$ 8,203.32 | \$15,419 | \$185,033 | \$ 18,849.12 | \$34,269 | \$411,222 | 2 | \$ 11,638.82 | \$14,888 | \$8,031 | \$ 4,101.66 | \$7,710 | \$92,516 | \$ 9,424.56 | \$17,134 | \$205,611 |
| 57 | Seminole | 64\% | 3 | \$ 19,037.84 | \$20,753 | \$12,184 | \$ 6,836.10 | \$13,690 | \$164,277 | \$ 14,136.84 | \$27,827 | \$333,919 | 2 | \$ 11,638.82 | \$14,888 | \$7,449 | \$ 4,101.66 | \$8,292 | \$99,500 | \$ 9,424.56 | \$17,716 | \$212,594 |
| 58 | St. John | 49\% | 4 | \$ 23,277.64 | \$29,776 | \$11,406 | \$ 8,203.32 | \$20,075 | \$240,899 | \$ 18,849.12 | \$38,924 | \$467,088 | 2 | \$ 11,638.82 | \$14,888 | \$5,703 | \$ 4,101.66 | \$10,037 | \$120,449 | \$ 9,424.56 | \$19,462 | \$233,544 |
| 59 | St. Lucie | 81\% | 7 | \$ 28,328.62 | \$64,516 | \$22,946 | \$ 10,254.15 | \$15,637 | \$187,639 | \$ 32,985.96 | \$48,623 | \$583,471 | 3 | \$ 19,037.84 | \$20,753 | \$15,421 | \$ 6,836.10 | \$10,453 | \$125,439 | \$ 14,136.84 | \$24,590 | \$295,082 |
| 60 | Sumter | 78\% | 1 | \$ 7,399.02 | \$5,864 | \$5,771 | \$ 2,734.44 | \$4,362 | \$52,347 | \$ 4,712.28 | \$9,075 | \$108,894 | 1 | \$ 7,399.02 | \$5,864 | \$5,771 | \$ 2,734.44 | \$4,362 | \$52,347 | \$ 4,712.28 | \$9,075 | \$108,894 |
| 61 | Suwannee | 84\% | 1 | \$ 7 7,399.02 | \$5,864 | \$6,215 | \$ 2,734.44 | \$3,918 | \$47,019 | \$ 4.712 .28 | \$8,631 | \$103,567 | 1 | \$ 7,399.02 | \$5,864 | \$6,215 | \$ $2,734.44$ | \$3,918 | \$47,019 | \$ 4.712 .28 | \$8,631 | \$103,567 |
| 62 | Taylor | 86\% | 1 | \$ 7,399.02 | \$5,864 | \$6,363 | \$ 2,734.44 | \$3,770 | \$45,244 | \$ 4 4,712.28 | \$8,483 | \$101,791 | 1 | \$ 7,399.02 | \$5,864 | \$6,363 | \$ 2,734.44 | \$3,770 | \$45,244 | \$ 5 4,712.28 | \$8,483 | \$101,791 |
| 63 | Union | 80\% | 1 | \$ 7 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 | \$ 4.712 .28 | \$8,927 | \$107,118 | 1 | \$ 7,399.02 | \$5,864 | \$5,919 | \$ 2,734.44 | \$4,214 | \$50,571 | \$ 4,712.28 | \$8,927 | \$107,118 |
| 64 | Volusia | 75\% | 7 | \$ 28,328.62 | \$64,516 | \$21,246 | \$ 10,254.15 | \$17,336 | \$208,036 | \$ 32,985.96 | \$50,322 | \$603,867 | 3 | \$ 19,037.84 | \$20,753 | \$14,278 | \$ 6,836.10 | \$11,596 | \$139,147 | \$ 14,136.84 | \$25,732 | \$308,789 |
| 65 | Walkulla | 73\% | 1 | \$ 7,399.02 | \$5,864 | \$5,401 | \$ 2,734.44 | \$4,732 | \$56,786 | \$ $4,712.28$ | \$9,444 | \$113,333 | 1 | \$ 7,399.02 | \$5,864 | \$5,401 | \$ 2,734.44 | \$4,732 | \$56,786 | \$ 4,712.28 | \$9,444 | \$113,333 |
| 66 | Walton | 76\% | 1 | \$ 7,399.02 | \$5,864 | \$5,623 | \$ 2,734.44 | \$4,510 | \$54,122 | \$ 4,712.28 | \$9,222 | \$110,670 | 1 | \$ 7,399.02 | \$5,864 | \$5,623 | \$ 2,734.44 | \$4,510 | \$54,122 | \$ 4,712.28 | \$9,222 | \$110,670 |
| 67 | Washington | 82\% | 1 | \$ 7,399.02 | \$5,864 | \$6,067 | \$ 2,734.44 | \$4,066 | \$48,795 | \$ 5 4,712.28 | \$8,779 | \$105,343 | 1 | \$ 7,399.02 | \$5,864 | \$6,067 | \$ 2,734.44 | \$4,066 | \$48,795 | \$ 5 4,712.28 | \$8,779 | \$105,343 |
| 69 | WASH SPECIAL | 30\% | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ 4 4,712.28 | \$12,626 | \$151,512 | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ $4,712.28$ | \$12,626 | \$151,512 |
| 72 | faulab Sch | 30\% | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ 4,712.28 | \$12,626 | \$151,512 | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ 4,712.28 | \$12,626 | \$151,512 |
| 73 | FAULAB SCH | 30\% | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ 5 4,712.28 | \$12,626 | \$151,512 | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ 4.712 .28 | \$12,626 | \$151,512 |
| 74 | FAMU LAB SCH | 30\% | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ $4,712.28$ | \$12,626 | \$151,512 | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ 4,712.28 | \$12,626 | \$151,512 |
| 75 | UF LAB SCH | 30\% | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | \$ 2,734.44 | \$7,914 | \$94,965 | \$ 4.712 .28 | \$12,626 | \$151,512 | 1 | \$ 7,399.02 | \$5,864 | \$2,220 | 2,734.44 | \$7,914 | \$94,965 | 4,712.28 | \$12,626 | \$151,512 |
| MONTHLY TOTALSannual totals |  |  |  | \$1,29, ,350 | \$2,842,849 | \$954,945 | \$474,083 | \$814,489 | \$9,773,869 | \$1,470,231 | \$2,284,720 | \$27,416,645 |  | \$794,462 | \$1,075,686 | \$585,856 | \$288,483 | \$497,089 | \$5,965,065 | \$664,431 | \$1,161,520 | \$13,938,242 |
|  |  |  |  | \$15,544,204 | \$34,114,190 | \$11,459,337 | \$5,689,002 | \$9,773,869 |  | \$17,642,776 | \$27,416,645 |  |  | \$9,533,538 | \$12,908,236 | \$7,030,274 | \$3,461,801 | \$5,965,065 |  | \$7,973,178 | \$13,938,242 |  |

(1) Requirement based on the 100 mb per 1,000 FTE's. FTE information is as of 2012.
(1) Requirement based on the 100 mb per 1,000 FTE's. FFE
(2) $\$ 13,263.46$ is the current average $16 B$ rate per ATQT.
 port of the basic Internet access subscription and cannot be ordered separately through the current FIRN contract.
(4) The Advanced Security Features bundle is optional and the features can be ordered on an a la cart basis.
(5) Aggregated bandwidth requirement estimated by DMS \& AT\&T. The estimates are conservative and - in most cases - use a one to three ratio.

